

REGION FOCUS: WORLDWIDE

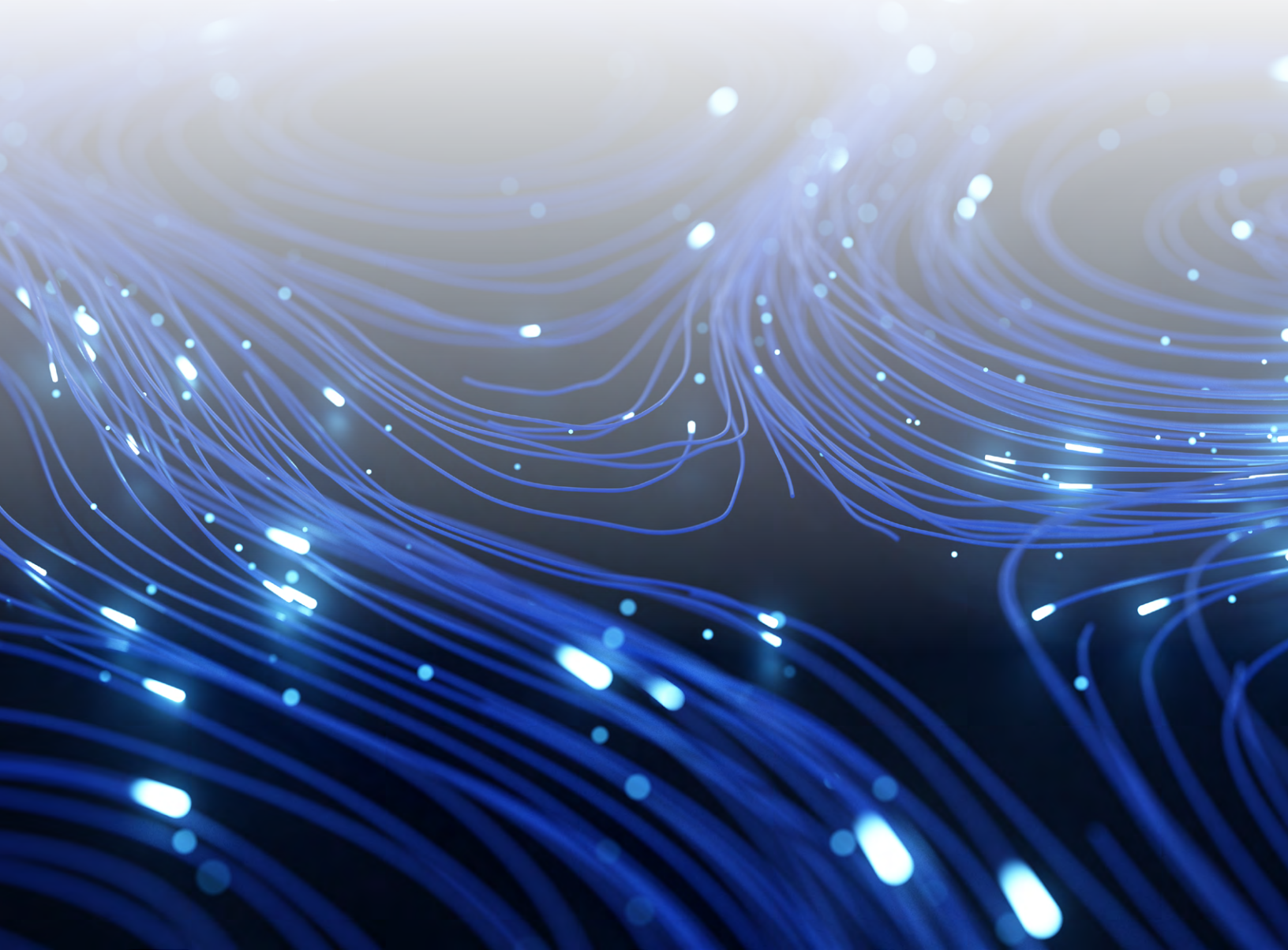
# The Business Value of Migrating and Modernizing to Microsoft Azure



Dave McCarthy



Matthew Marden



# Executive Summary

Digital transformation is a priority for enterprises looking to increase business agility by automating operations, delivering rich customer experiences, and launching new products and services. Today, building and sustaining a competitive advantage is linked not to size or strength but to the ability to change — to move quickly, adapt, and seize opportunities.

To be successful, organizations need to modernize the applications that their business depends on. The process replaces older technology stacks with cloud-native ones, which enable applications to be more scalable, fault-tolerant, and secure than their traditional counterparts.

IDC assessed the impact of using Microsoft Azure as a platform for cloud migration and application modernization by conducting in-depth interviews with Microsoft customers about their experiences.

Study participants reported that Microsoft Azure has provided an agile, high-performing, and efficient cloud platform for many of their most important applications and services.

**IDC's research demonstrates that interviewed Microsoft customers are realizing significant value by migrating to and modernizing on the Microsoft Azure platform worth an annual average of \$30.31 million per organization (\$545,400 per 100 users) by:**

- **Reducing infrastructure costs for running these workloads** by avoiding the need to overprovision infrastructure capacity, establishing hybrid environments, optimizing licensing costs, and taking advantage of cost-effective access to new technologies
- **Enabling IT infrastructure and security teams** by automating many day-to-day responsibilities and minimizing work associated with infrastructure silos
- **Empowering innovation** through flexible access to IT resources that drive increased agility and more impactful development activities
- **Providing a secure, reliable, and high-performing platform** to deliver the best possible user experience for employees and customers
- **Increasing revenue** by establishing and maintaining competitive differentiation through scalability, performance, data analytics, time to market, and user experience

## Business Value Highlights

*Click each highlight below to navigate to related content within this document.*

- ↑ **391%**  
three-year return on investment (ROI)
- ↓ **10 months**  
to payback
- ↓ **37%**  
lower three-year cost of operations
- ↓ **16%**  
lower infrastructure costs
- ↑ **53%**  
more efficient IT infrastructure teams
- ↑ **87%**  
faster deployment of IT resources
- ↑ **46%**  
higher developer productivity
- ↓ **86%**  
less unplanned downtime
- ↑ **\$139 million**  
higher revenue per year per organization