

### **Your Streaming Content Report**



#### **Success Metrics**

#### [YOUR COMPANY]

We define success around three key measures:

#### **Audience**

This is the audience that extends your content and brand to resellers in the U.S. and around the world

#### **Engagement**

Consumption and sharing of the content each week

#### MQL's

Marketing qualified leads generated from a consistent content marketing platform

#### **Campaign Metrics**

### [YOUR COMPANY]

Audience	410
Engagement	236
Total MQLs	52

Content Items Shared	224
Content Items Consumed	79
Modified Content	7
Impressions	501,001
Engagement Rate	58%

Landing Page Visits	174
Identified Page Visits	18

Total Unique Partners	134
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#### **KEY TERMS**

**Audience** – This is the number of accounts that had the channel added for some part of the quarter.

**Engagement** – This is the number of the audience that either published content or logged in during the quarter.

**Total MQL's** – This is the number of Social MQLs (likes, responses, and shares), Email MQLs (email clicks), and Form MQLs (leads).

**Content Items Shared-** This is the number of Content Items that have been published.

**Content Items Consumed** – This is the number of content items downloaded, content items previewed, videos started, links clicked, email button clicked, and shared button clicked from the dashboard.

**Modified Content** - This is the number of content items modified from the dashboard.

**Impressions -** This is the number of social recipients of content posted.

**Engagement Rate -** This is the percent of the audience that is engaged.

**Landing Page Visits** - This is the total number of visits that have been made to your company landing page through the directory and other sources.

**Identified Page Visits** - This is the number of unique, identified partners who have visited your landing page.

**Total Unique Partners** - This is the total number of identified partners that have seen you content, through the directory and the dashboard.



# Partner Details

### Top Partners Generating MQLs Prior 6 Months + Current Month

Account (Username)	Account (Username)

# Top Engaged Partners Prior 6 Months + Current Month

Account (Username)	Partner Channel Score	Posts •
	4	4
	5	3
	5	3
	4	2
	0	2
		2
	0	2
	4	2
	4	2
	5	2
	4	2
	4	2
	4	2
	4	2
	4	2

Account (Username)	Partner Channel Score	Posts
	4	2
	4	2
	4	2
	4	2
	4	2
	4	2
	4	2
	5	2
	5	2
	5	2
	4	2
	5	2
	5	2
	4	2
	4	2

#### Partners Active in Dashboard

**Prior 6 Months + Current Month** 

AccountAndUsername	Activity
	11
	11
	11
	9
	8
	8
	6
	3
	3
	2
	2
	2
	2
	2
	2

AccountAndUsername	Activity		
	:		



# Customer Details

## Top Customer Domains Prior 6 Months + Current Month

Email Domain		

### Top Customer Roles (Social MQLs) Prior 6 Months + Current Month

Name	Description



# Content Activity

### Published Content Activity Prior 6 Months + Current Month, Page 1

Title	Delivery Format	Asset Type	Episode	Posts	Impressions	Clicks	CTR	Social MQLs
	Document	eBook	ISV CSecurity - C1	115	290,521	110	0.0%	43
	Document	Datasheet	ISV CSecurity - C1	98	210,477	40	0.0%	2
	Video	Brand Awaren	ISV CSecurity - C1	7	0	0		0
	Document	Solution Brief	ISV CSecurity - C1	1	0	0		0
	Document (email)	Datasheet	ISV CSecurity - C1	3	3	0	0.0%	0

### Dashboard Content Activity Prior 6 Months + Current Month

Title	Episode	Actions
		33
		25
		15
		10
		9
		0